

# OWEN J. DAHL, MBA, FACHE, CHBC, LSSMBB

87 Lenox Hill Drive, The Woodlands, TX 77382

Tel (281) 267-3364 [odahl@owendahlconsulting.com](mailto:odahl@owendahlconsulting.com)

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## Professional Profile

Owen Dahl is a nationally recognized medical practice management consultant with over 43 years experience in consulting and managing medical practices. Expertise includes: revenue cycle management, strategic planning, mergers and acquisitions, organizational behavior and information systems implementation.

## Career Highlights

**Led consulting and management firms to significant growth.** In his last role as Chief Executive Officer of SALCO Management, Inc. based in New Orleans, LA the company grew from one client to over 20, with 65 physicians directly managed by the firm. Despite the devastation that struck New Orleans with Hurricane Katrina, he was able to secure and right the ship for those practices that chose to stay in the market and was able to recover all possible for those practices that could no longer stay in business. He successfully led clients to increased revenue in spite of the declining reimbursement trend. SALCO was selected one of the top 10 places of employment New Orleans in 2004.

**Active in the education of practice managers and consultants.** Dahl developed and is the primary instructor of the review course leading a certified healthcare business consultant designation. He has taught physicians, medical students and others in a program on physician practice management at the University of New Orleans, the University of Houston – Clear Lake and also been a faculty member at Our Lady of Holy Cross College in New Orleans.

**A recognized national speaker** on topics from lean management, revenue cycle management, scenario planning, practice operations, change management, disaster preparedness as semiar leader and key note speaker

**A published author** including *Think Business - Medical Practice Qualit, Efficiency, and Profits*; *The Medical Practic Disater Guide Book*; and co-author of *Lean Six Sigma for the Medical Practice – improving profitability by improving processes*. In addition he writes and contributes to articles in MGMA Connexion, Medical Economics, Physicians Practice and several others.

Dahl received his Bachelors degree in Hospital Administration from Concordia College, Moorhead, MN; his Master's from the University of Northern Colorado, and has done doctoral work at NOVA Southeastern University, Ft. Lauderdale, FL.